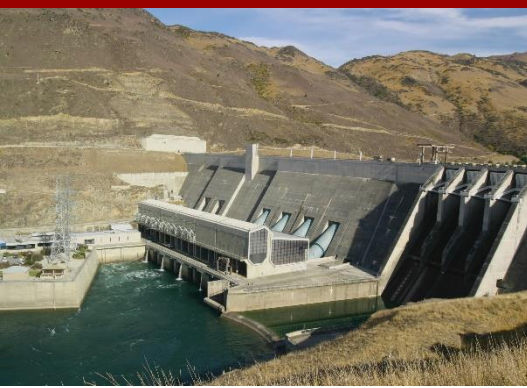




AFRO-ASIAN[®]
INSURANCE SERVICES LTD

Broker at **LLOYD'S**





Afro-Asian Insurance Services Limited was formed in 1988 and has since grown its operations to become a boutique Lloyd's Broker and a leading provider of reinsurance solutions to its expanding client base in Africa.

"Afro-Asian's understanding of all our reinsurance needs gave us the utmost confidence. We have now been their clients for over 20 years."

Afro-Asian is a Lloyd's Broker, authorised and regulated by the Financial Conduct Authority (FCA) and is a member of the London and International Insurance Brokers' Association (LIIBA).

Afro-Asian is an International Member of the African Insurance Organization (AIO) and has also joined regional African organizations such as WAICA (for West Africa) and OESAI (for Eastern and Southern Africa)

Afro-Asian has successfully established a network of regional offices in Africa, resulting in speeding up the delivery of its value chain to clients. This is designed to achieve our overall goal of being labelled an Africa-focused, specialist reinsurance broker in the UK.

Broker at

LLOYD'S

Afro-Asian has built up an exceptional reputation as an *efficient and innovative* provider of *specialist* reinsurance products for its clients.

Our services encompass nearly all classes of business. We create *partnerships* with our clients that enable us to provide *cost-effective*, need-based products and help our clients improve productivity and focus on their core business.

Afro-Asian also provides the necessary technical and professional expertise and assists in setting up and managing new insurance and reinsurance operations.



At Afro-Asian our in-depth knowledge and understanding of the insurance markets in Africa and Asian means that we can handle any type of reinsurance risk and address our clients' particular needs, regardless of complexity and size.

Afro-Asian provides all support services with total commitment to quality and best practices.

"Afro-Asian, like no other company, was able to offer us not only incredible value for money, but also a level of service second to none"



SIMPLER

...to deal with



FASTER

...in responding



BETTER

...in every way

The best description of the Afro-Asian product is the acronym **SFB**. This acronym encompasses the Company's overall ethos, namely that our clients will find us:

SIMPLER to deal with;

FASTER in responding;

BETTER in every way.

We believe in simple communication with our clients, without resorting to unnecessary jargon in our correspondence and documentation along with absolute transparency in all our dealings.

We also understand that our clients operate in very competitive environments and rely on the speed with which we deliver quotations. We strive to react faster and more effectively than our competitors on all enquiries by giving our clients simultaneous access to all our brokers, and by using our specialist network of "A" rated securities at Lloyd's and internationally.

We leave it to our clients' judgement whether we are "**Better in Every Way**"

Afro-Asian provides treaty and facultative reinsurance for a variety of exposures as well as other reinsurance services namely:



Treaty Reinsurance

Advisory & placement services for proportional, non-proportional and retrocession treaty programs, including Risk Transfer Solutions incorporating ART (Alternative Risk Transfer) and Multi-Year Contracts.

Facultative Reinsurance

LINESLIP FACILITIES

- US\$65M Political Violence and Terrorism (PVT) Facility, fully supported by Lloyd's of London.
- US\$25M Third Party, Public & Product Liability including USA/Canada)

Other Specialist Products

- Construction & Erection All Risks;
- Mining Risks (Open Cast & Underground);
- Oil & Gas (Offshore/Onshore & Upstream / Downstream / Midstream)
- Power Generation & Distribution (including Alternative Energy Risks);
- Financial Lines including Banker's Blanket Bond (BBB);
- Aviation;
- Ports & Terminals;
- Marine Hull, Liability, Cargo & Specie;
- Personal Accident including hazardous occupations;
- Clinical Trials & Medical Malpractice;
- Event Cancellation;
- Kidnap & Ransom
- Environmental Liability.

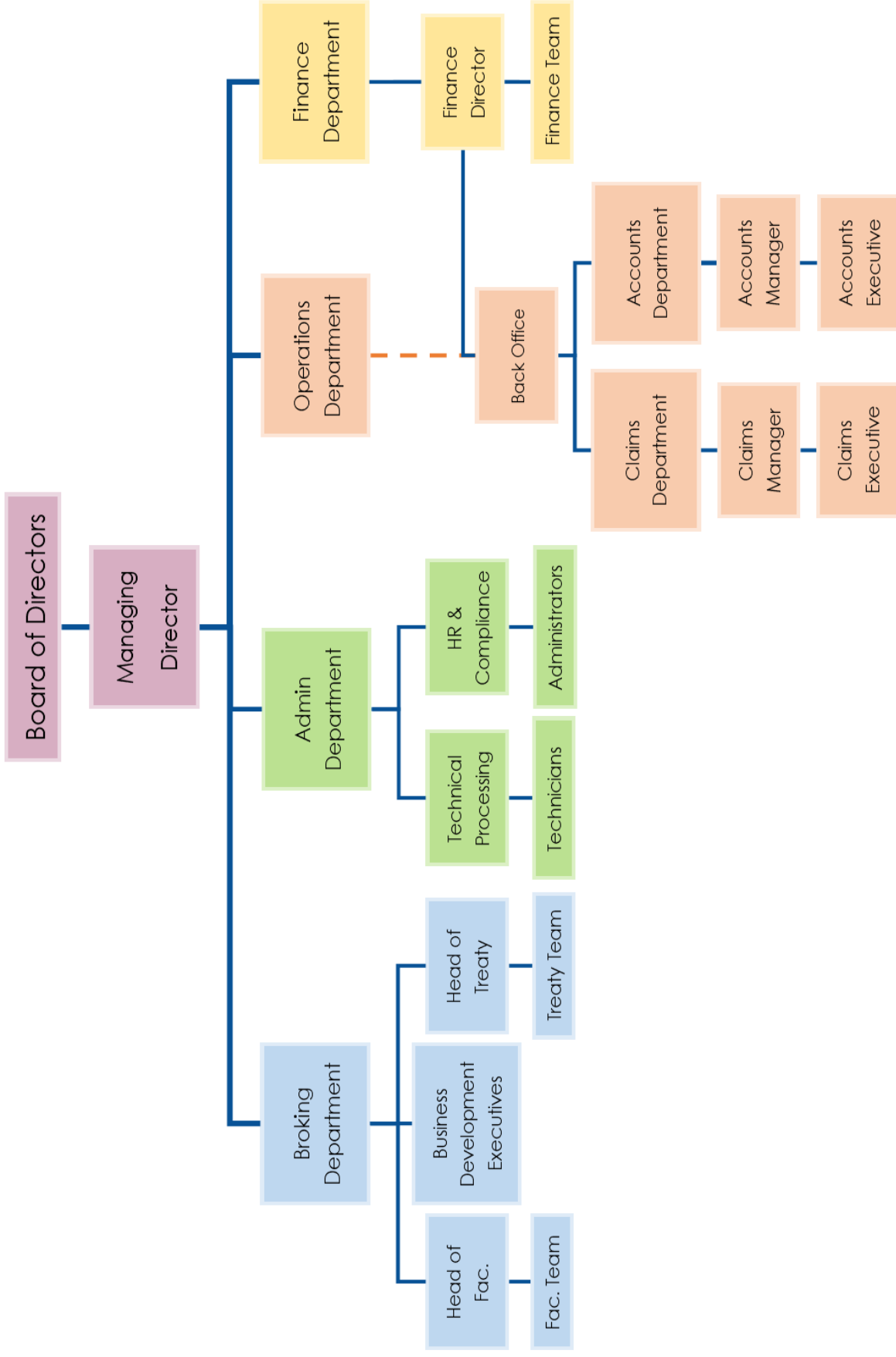
Other Services

- Financial Analytics & Modelling;
- Professional Reinsurance Training.

"The right people providing the right products at the right price..."

Afro-Asian Insurance Services Ltd

Organisation Structure Chart



Key Contacts



Udai R. Patel
Executive Chairman



Ryan Phillips
Managing Director



Vinita Lotlikar
Executive Director



Zeeshan Ahmad
Head of Treaty Business



Andrew Hodgett
Head of Facultative Business



Leandros Lazari
Finance Director



Diana Nica
Compliance & HR Officer



Megha Rana
Manager – Administration & Technical Support



Maxi Miranda
Director (Back Office Administration)



Esther Muriithi
East African Business



Haythem Dachraoui
North African Business



Agripah Marangwanda
Southern African Business



Sam Adoteye-Asare
West African Business

*"We are committed to delivering our utmost to you,
in an efficient and simple manner"*



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