



Afro-Asian Insurance Services Limited was formed in 1988 and has since grown its operations to become a boutique Lloyd's Broker and a leading provider of reinsurance solutions to its expanding client base in Africa.

Afro-Asian's understanding of all our reinsurance needs gave us the utmost confidence. We have now been their clients for over 14 years

Afro-Asian is a Lloyd's Broker, authorised and regulated by the Financial Conduct Authority (FCA) and is a member of the London and International Insurance Brokers' Association (LIIBA).

Afro-Asian is an International Member of the African Insurance Organization (AIO) and has also joined regional African organizations such as WAICA (for West Africa) and OESA (for Eastern and Southern Africa).

Afro-Asian has successfully established a network of Regional Offices in Africa, resulting in speeding up the delivery of its value chain to clients. This is designed to achieve our overall goal of being labelled an Africa-focussed, specialist reinsurance broker in the UK

Broker at

LLOYD'S

Afro-Asian has built up an exceptional reputation as an *efficient and innovative* provider of *specialist* reinsurance products for its international clients. Our services encompass virtually all classes of business. We create *partnership alliances* with our clients that enable us to provide *cost-effective*, need-based products and to help our clients improve *productivity* and focus on their core business.

Afro-Asian also provides the necessary *technical and professional* expertise and assists in setting up and managing new insurance and reinsurance operations.



At *Afro-Asian* our in-depth *knowledge* and *understanding* of the insurance markets in Africa and Asia, means that we can handle any type of reinsurance risk and address our clients' particular needs, regardless of *complexity* and *size*.

Afro-Asian provides all support services with total commitment to quality and best practices.

Afro-Asian, like no other company, was able to offer us not only incredible value for money, but also a level of service second to none

SIMPLER

...to deal with

FASTER

...in responding

BETTER

...in every way

The best description of the *Afro-Asian* product is the acronym SFB. This acronym encompasses the Company's overall ethos, namely that our clients will find us:

SIMPLER to deal with;

FASTER in responding;

BETTER in every way.

We believe in simple communication with our clients, without resorting to unnecessary jargon in our correspondence and documentation along with absolute transparency in all our dealings.

We also understand that our clients operate in very competitive environments and rely on the speed with which we deliver quotations. We strive to react faster and more effectively than our competitors on all enquiries by giving our clients simultaneous access to all our brokers, and by using our specialist network of "A" rated security at Lloyd's and internationally.

We leave it to our clients' judgement whether we are "*Better in Every Way...*"

Afro-Asian provides treaty and facultative reinsurance for a variety of exposures as well as other reinsurance services namely:



● **TREATY REINSURANCE**

- Advisory & placement services for proportional, non-proportional & retrocession treaty programmes, including Risk Transfer Solutions incorporating ART (Alternative Risk Transfer) and Multi-Year Contracts.

● **FACULTATIVE REINSURANCE**

LINESHIP FACILITIES

- US\$80M Political Violence & Terrorism (PVT) Facility supported 100% by Lloyd's of London.
- US\$25M Third Party, Public & Product Liability (including USA/Canada) Facility also supported 100% by Lloyd's of London.

OTHER SPECIALIST PRODUCTS

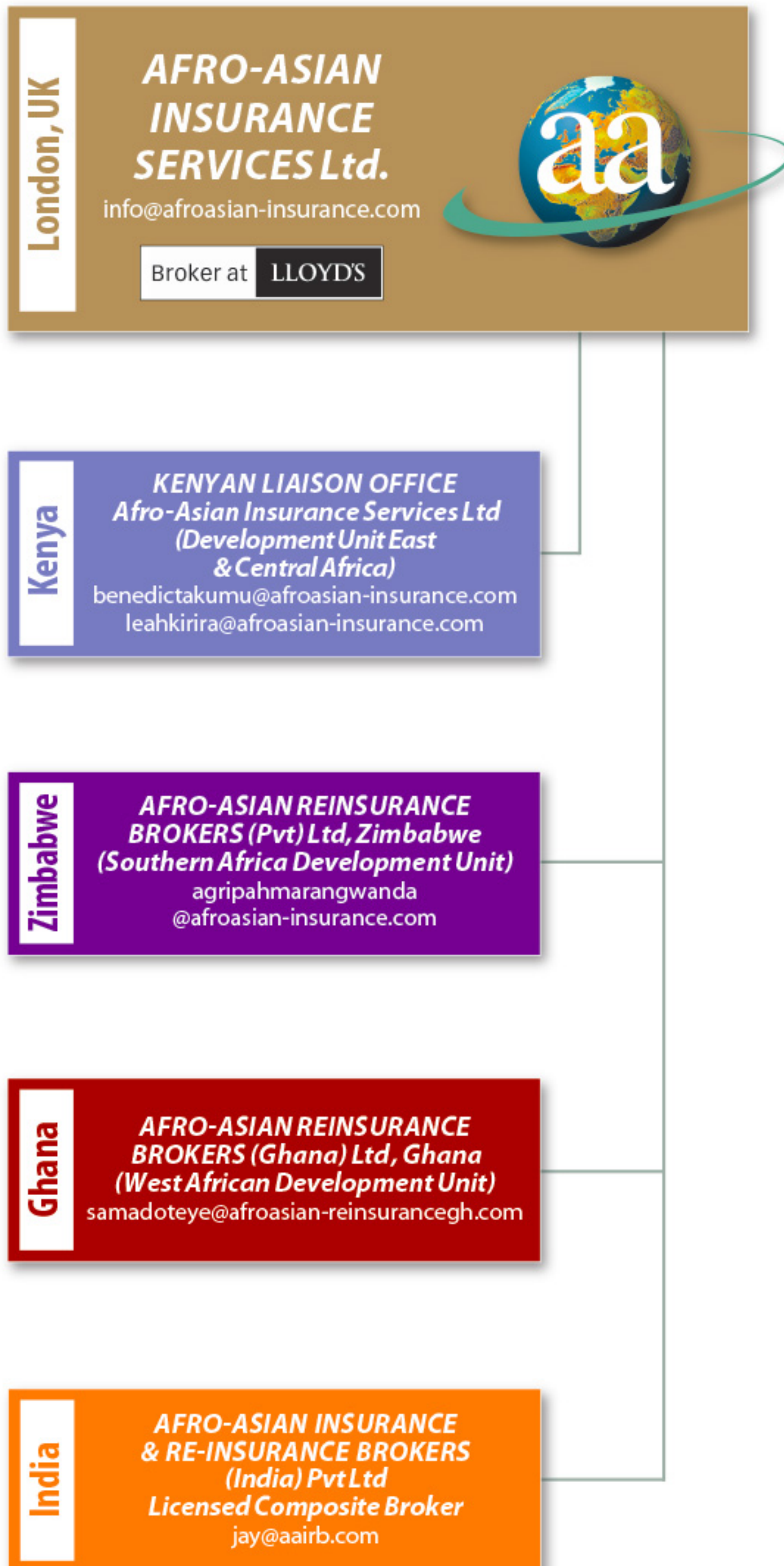
- Construction & Erection All Risks;
- Mining Risks (Open Cast & Underground);
- Oil & Gas (Offshore/Onshore & Upstream/Downstream/Midstream);
- Power Generation & Distribution (including Alternative Energy Risks);
- Financial lines including Banker's Blanket Bond (BBB);
- Aviation;
- Ports & Terminals;
- Marine Hull, Liability, Cargo & Specie;
- Personal Accident including hazardous occupations;
- Clinical Trials & Medical Malpractice;
- Event Cancellation;
- Kidnap & Ransom;
- Environmental Liability.

● **OTHER SERVICES**

- Financial Analytics & Modelling;
- Professional Reinsurance Training.

The right people providing the right products at the right price...

AFRO-ASIAN'S GROUP STRUCTURE



The Afro-Asian Team

THE AFRO-ASIAN TEAM



Udai R. Patel
Managing
Director



Vinita Lotlikar
Executive
Director



Paul Farmer
Finance
Director



Ryan Phillips
Executive Director
Operations



Haythem Dachraoui
Senior Broker (North
& Francophone Africa)



Ogadinma Onwuaduegbo
Senior Broker &
Account Executive



Zeeshan Ahmad
Senior Reinsurance Broker



Benedict Akumu
Senior Broker (Kenya)



Rishi Thapar
Senior Broker



Michael Knight
Reinsurance Broker



Leah Kirira
Treaty Broker (Kenya)



Maxi Miranda
Director (Back Office
Administration)



Megha Rana
Manager
& Broker Support

The Specialist Products Team



Zeeshan Ahmad

PRODUCT SPECIALISATION: Treaty & Excess of Loss Reinsurance; Reinsurance Programme Designing & Pricing; Critical Data Analysis.

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Rishi Thapar

PRODUCT SPECIALISATION: Political Violence & Terrorism; Property & Casualty; Engineering; K&R; Event Cancellation.

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Haythem Dachraoui

PRODUCT SPECIALISATION:

Energy & Power Risks; Aviation; Marine Hull & Cargo

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Ogadinma Onwuaduegbo

PRODUCT SPECIALISATION:

Energy & Onshore Energy Construction

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Benedict Akumu

PRODUCT SPECIALISATION:

Energy; Engineering; Aviation; Liability.

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Leah Kirira

PRODUCT SPECIALISATION:

Life & Non-Life Treaty Reinsurance (East African Markets)

CONTACT:

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Michael Knight

PRODUCT SPECIALISATION:

Casualty, Financial Lines, Personal Accident & Sickness Reinsurance

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You've heard of the A-Team...
Now meet the AA-Team

The Afro-Asian African Network

Eastern Africa Network Office



Mr. Benedict Akumu Senior Broker

Mrs. Leah Kirira Treaty Broker

MAIN ACTIVITIES

Facultative Reinsurance
& Treaty Reinsurance

TERRITORY

East African Countries

CONTACT DETAILS

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Southern Africa Network Office



Mr. Agripah Marangwanda

Director

MAIN ACTIVITIES

Treaty & Facultative Reinsurance
(Non-Life including agriculture)

TERRITORY

Southern African Countries excluding
the Republic of South Africa

CONTACT DETAILS

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West Africa Network Office



Mr. Samuel Adoteye-Asare

Managing Director

MAIN ACTIVITIES

Treaty & Facultative Reinsurance
(Non-Life)

TERRITORY

Anglophone West African Countries

CONTACT DETAILS

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